



Accountants &  
business advisers

**GRENADA DEVELOPMENT BANK**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED**

**31ST DECEMBER, 2016**

**GRENADA DEVELOPMENT BANK**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31ST DECEMBER, 2016**

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## **INDEPENDENT AUDITORS' REPORT TO THE OF THE SHAREHOLDERS OF GRENADA DEVELOPMENT BANK**

### ***Opinion***

We have audited the financial statements of Grenada Development Bank, which comprise the statement of financial position at December 31, 2016, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at December 31<sup>st</sup>, 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### ***Basis for Opinion***

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the ethical requirements that are relevant to our audit of the financial statements in Grenada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### ***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**INDEPENDENT AUDITORS' REPORT TO THE OF THE SHAREHOLDERS OF  
GRENADA DEVELOPMENT BANK  
(continued)**

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.

**INDEPENDENT AUDITORS' REPORT TO THE OF THE SHAREHOLDERS OF  
GRENADA DEVELOPMENT BANK  
(continued)**

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists; we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

GRENADA

March 9<sup>th</sup>, 2017



Accountants & Business Advisers

**GRENADA DEVELOPMENT BANK**

**STATEMENT OF FINANCIAL POSITION AT 31ST DECEMBER, 2016**

| ASSETS                                 | Notes | 2016                | 2015                |
|--|-------|---------------------|---------------------|
| <b>Non-Current Assets</b>              |       |                     |                     |
| Property, plant and equipment          | 4     | 5,948,764           | 6,082,894           |
| Available-for-sale financial assets    | 5     | 25,001              | 25,001              |
| Held-to-maturity financial assets      | 5     | <u>1,000,000</u>    | <u>1,000,000</u>    |
|  |       | <u>6,973,765</u>    | <u>7,107,895</u>    |
| Loans receivable - Principal           | 6     | <u>40,007,448</u>   | <u>27,656,243</u>   |
| <b>TOTAL NON-CURRENT ASSETS</b>        |       | <u>46,981,213</u>   | <u>34,764,138</u>   |
| <b>Current Assets</b>                  |       |                     |                     |
| Loans receivable – Interest            | 6     | 135,988             | 145,361             |
| Other assets                           | 7     | 325,204             | 114,982             |
| Loans and receivables financial assets | 5     | 1,849,490           | 339,311             |
| Cash and cash equivalents              | 8     | <u>7,344,280</u>    | <u>11,505,555</u>   |
|  |       | <u>9,654,962</u>    | <u>12,105,209</u>   |
| <b>TOTAL ASSETS</b>                    |       | <u>\$56,636,175</u> | <u>\$46,869,347</u> |
| <b>EQUITY AND LIABILITIES</b>          |       |                     |                     |
| <b>Government's Equity</b>             |       |                     |                     |
| Capital grants                         | 9     | 1,040,000           | 1,040,000           |
| Capital contribution                   | 10    | 16,559,792          | 16,559,792          |
| Reserve fund                           | 11    | 1,157,748           | 1,054,083           |
| Revaluation reserve                    | 12    | 3,060,353           | 3,060,353           |
| Retained earnings                      |       | <u>2,007,021</u>    | <u>1,727,126</u>    |
|  |       | <u>23,824,914</u>   | <u>23,441,354</u>   |
| <b>Non-Current Liabilities</b>         |       |                     |                     |
| Long-term borrowings                   | 13    | <u>29,436,967</u>   | <u>20,038,093</u>   |
| <b>Current Liabilities</b>             |       |                     |                     |
| Other liabilities                      | 15    | 665,403             | 1,212,831           |
| Short-term borrowings                  | 13    | 2,421,003           | 1,945,235           |
| Amount due to projects                 | 16    | 256,789             | 231,834             |
| Dividend payable                       |       | <u>31,099</u>       | <u>-</u>            |
|  |       | <u>3,374,294</u>    | <u>3,389,900</u>    |
| <b>TOTAL LIABILITIES</b>               |       | <u>32,811,261</u>   | <u>23,427,993</u>   |
| <b>TOTAL EQUITY AND LIABILITIES</b>    |       | <u>\$56,636,175</u> | <u>\$46,869,347</u> |

The notes on pages 9 to 38 form an integral part of these financial statements

: Director

: Director

**GRENADA DEVELOPMENT BANK**

**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31ST DECEMBER, 2016**

|                             | Notes | <b>2016</b>        | 2015               |
|-----------------------------|-------|--------------------|--------------------|
| <b>INTEREST INCOME</b>      |       |                    |                    |
| Interest on loans           | 19    | 2,500,422          | 1,964,640          |
| Interest on investments     |       | <u>218,422</u>     | <u>117,779</u>     |
|                             |       | 2,718,844          | 2,082,419          |
| Interest expense            | 20    | <u>(917,781)</u>   | <u>(546,213)</u>   |
| Net interest income         |       | 1,801,063          | 1,536,206          |
| Other income                | 21    | <u>739,157</u>     | <u>1,020,822</u>   |
|                             |       | <u>2,540,220</u>   | <u>2,557,028</u>   |
| <b>EXPENDITURE</b>          |       |                    |                    |
| Directors fees and expenses |       | (53,601)           | (48,886)           |
| General expenses            | 23    | (1,754,937)        | (1,700,853)        |
| Pension and gratuities      |       | (3,132)            | (3,971)            |
| Depreciation                |       | (157,882)          | (154,825)          |
| Commitment fees             |       | (42,034)           | -                  |
| Bad debts                   |       | <u>(113,975)</u>   | <u>(239,658)</u>   |
|                             |       | <u>(2,125,561)</u> | <u>(2,148,193)</u> |
| Surplus for the year        |       | 414,659            | 408,835            |
| Transfer to reserve fund    |       | <u>(103,665)</u>   | <u>(102,209)</u>   |
| Net surplus for the year    |       | <u>\$310,994</u>   | <u>\$306,626</u>   |

The notes on pages 9 to 38 form an integral part of these financial statements

**GRENADA DEVELOPMENT BANK**

**STATEMENT OF CHANGES IN GOVERNMENT'S EQUITY  
FOR THE YEAR ENDED 31ST DECEMBER, 2016**

|  | Reserve<br>Fund    | Capital<br>Grant   | Revaluation<br>Reserve | Capital<br>Contribution | Retained<br>Earnings/<br>(Accumulated<br>Deficit) | Total               |
|--|--------------------|--------------------|------------------------|-------------------------|---|---------------------|
| Balance at 1 <sup>st</sup> January, 2015   | 951,874            | 1,040,000          | 3,060,353              | 15,913,326              | 1,420,500   | 22,386,053          |
| Net movement in capital contribution       | -                  | -                  | -                      | 646,466                 | -   | 646,466             |
| Net surplus for the year                   | -                  | -                  | -                      | -                       | 408,835   | 408,835             |
| Allocation to reserve                      | <u>102,209</u>     | <u>-</u>           | <u>-</u>               | <u>-</u>                | <u>(102,209)</u>                                  | <u>-</u>            |
| Balance at 31 <sup>st</sup> December, 2015 | 1,054,083          | 1,040,000          | 3,060,353              | 16,559,792              | 1,727,126   | 23,441,354          |
| Net surplus for the year                   | -                  | -                  | -                      | -                       | 414,659   | 414,659             |
| Allocation to reserve                      | 103,665            | -                  | -                      | -                       | (103,665)   | -                   |
| Dividends                                  | <u>-</u>           | <u>-</u>           | <u>-</u>               | <u>-</u>                | <u>(31,099)</u>                                   | <u>(31,099)</u>     |
| Balance at 31 <sup>st</sup> December, 2016 | <u>\$1,157,748</u> | <u>\$1,040,000</u> | <u>\$3,060,353</u>     | <u>\$16,559,792</u>     | <u>\$2,007,021</u>                                | <u>\$23,824,914</u> |

The notes on pages 9 to 38 form an integral part of these financial statements



**GRENADA DEVELOPMENT BANK**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 31ST DECEMBER, 2016**

|  | Note | <b>2016</b>         | 2015                |
|--|------|---------------------|---------------------|
| <b>OPERATING ACTIVITIES</b>                          |      |                     |                     |
| Surplus for the year                                 |      | 414,659             | 408,835             |
| Adjustment for:                                      |      |                     |                     |
| Depreciation   |      | <u>157,882</u>      | <u>154,825</u>      |
| Change in non-cash items                             |      | 572,541             | 563,660             |
| Increase in loans receivable                         |      | (12,351,205)        | (2,869,746)         |
| (Increase)/decrease in other assets                  |      | (200,849)           | 55,640              |
| (Decrease)/increase in other liabilities             |      | (547,428)           | 162,213             |
| Increase in amounts due to project                   |      | <u>24,955</u>       | <u>9,799</u>        |
| Net cash used in operating activities                |      | <u>(12,501,986)</u> | <u>(2,078,434)</u>  |
| <b>INVESTING ACTIVITIES</b>                          |      |                     |                     |
| (Increase)/decrease in financial assets              |      | (1,510,179)         | (9,883)             |
| Purchase of property, plant and equipment            |      | <u>(23,752)</u>     | <u>(102,856)</u>    |
| Net cash used in investing activities                |      | <u>(1,533,931)</u>  | <u>(112,739)</u>    |
| <b>FINANCING ACTIVITIES</b>                          |      |                     |                     |
| Increase in Government Capital Contribution          |      | -                   | 646,466             |
| Net movement in borrowings                           |      | <u>9,874,642</u>    | <u>9,799,137</u>    |
| Net cash provided by financing activities            |      | <u>9,874,642</u>    | <u>10,445,603</u>   |
| Net (decrease)/increase in cash and cash equivalents |      | (4,161,275)         | 8,254,430           |
| Cash and cash equivalents - at beginning of the year |      | <u>11,505,555</u>   | <u>3,251,125</u>    |
| - at end of the year                                 | 8    | <u>\$7,344,280</u>  | <u>\$11,505,555</u> |

The notes on pages 9 to 38 form an integral part of these financial statements

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016**

**1. CORPORATE INFORMATION**

The Bank was established by the Grenada Agricultural and Industrial Development Act, 1976 for the purpose of granting loans and providing other forms of financial assistance for industrial and tourism development, housing, higher education, agricultural development and other development projects.

The corporate name Grenada Agricultural and Industrial Development Corporation was changed to the Grenada Development Bank by proclamation of People's Law No. 33 of 1980 which became effective on 18th July, 1980.

**2. SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied at all the years presented, unless otherwise stated.

***(a) Basis of Preparation***

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and are expressed in Eastern Caribbean Currency Dollars. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and building.

The preparation of financial statements in conformity with IFRS's requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the bank's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

***(b) New Accounting Standards, Amendments and Interpretations***

- (i) There are no new standards, amendments or interpretations that are effective for the first time for the financial year beginning on or after 1st January, 2016 that would be expected to have a material impact on the Bank's financial statements.
- (ii) New standards, amendments and interpretations issued but not effective for the financial year beginning 1st January, 2016 and not early adopted. These either do not apply to the activities of the Bank or have no material impact on its financial statements.

**GRENADA DEVELOPMENT BANK**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
**(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

*(b) New Accounting Standards, Amendments and Interpretations (continued)*

| Standard | Description  | Effective for annual periods beginning on or after |
|----------|--|--|
| IAS 7    | Statement of Cash Flows: Disclosure Initiative (amendments)  | 1 <sup>st</sup> January, 2017                      |
| IAS 12   | Income taxes recognition of Deferred Tax Assets for Unrealized Losses (amendments)                   | 1 <sup>st</sup> January 2017                       |
| IAS 40   | Investment property: Transfer of Investment Property (amendments)                                    | 1 <sup>st</sup> January, 2018                      |
| IFRS2    | Share-based payment: Classification and Measurement of Share-based payment transactions (amendments) | 1 <sup>st</sup> January, 2018                      |
| IFRS 9   | Financial Instruments: Classification and measurement  | 1 <sup>st</sup> January, 2018                      |
| IFRS 15  | Revenue from Contracts with Customers  | 1 <sup>st</sup> January, 2018                      |
| IFRS 16  | Leases   | 1 <sup>st</sup> January, 2019                      |

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

*(c) Foreign Currency Transactions*

Transactions in foreign currencies are converted at the rates ruling on the dates of the transactions. Liabilities outstanding at the statement of financial position date are translated to Eastern Caribbean Currency Dollars at the rate of exchange ruling at that date. Differences on exchange on current liabilities are reflected in the comprehensive income statement in arriving at net income for the year, while differences on long term loans are deferred until realised.

*(d) Provision for Doubtful Loans (Classified debts)*

Provision is made based on the specific identification of doubtful receivables. As loans become uncollectible, they are written off against the provision. The total provision at 31st December, 2016 amounted to \$1,610,745. (2015: \$1,860,842).

*(e) Property, Plant and Equipment*

Land and building are stated at 2014 valuation less subsequent depreciation on building. However, additions to building thereafter are stated at cost. Depreciation is provided on the straight-line basis at varying rates sufficient to write off the cost or valuation of the assets over the period of their estimated useful lives. No depreciation is charged on land. The rates used are as follows:

|                                   |                    |
|-----------------------------------|--------------------|
| Building                          | 2.5%               |
| Furniture, fixtures and equipment | 10% to 20%         |
| Motor vehicles                    | 25%                |
| Computers                         | 33 $\frac{1}{3}$ % |

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(e) *Property, Plant and Equipment***

Increases in the carrying amount arising on revaluation of land and buildings are credited to revaluation surplus in equity. Decreases that offset previous increases of the same assets are charged against the surplus directly in equity; all other decreases are charged to the statement of income.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at statement of financial position date.

The cost of property, plant and equipment replaced, retired or otherwise disposed of and the accumulated depreciation thereon are eliminated from the accounts and the resulting gain or loss reflected in current operations.

**(f) *Cash and Cash Equivalents***

For the purpose of the cash flow statement, cash and cash equivalents comprises cash on hand and at bank.

**(g) *Interest***

Accrued interest on loans is recorded in the statement of financial position in the related asset category. No credit is taken for interest due but uncollected after three months.

**(h) *Financial Assets***

The Bank classifies its financial assets into the following categories: held-to-maturity, loans and receivables and available-for-sale. Management determines the appropriate classification of its financial assets at the time of purchase and re-evaluates this designation at every reporting date.

*Available-for-sale*

Investments are classified as available-for-sale as they are intended to be held for an indefinite period of time. These investments may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. These investments are stated at cost as fair market values are not available.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(h) Financial Assets (continued)**

*Loans and receivables*

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not quoted in active markets. They are included in financial investments and are classified as assets in the statement of financial position.

*Held-to-maturity*

Investments classified as held-to-maturity are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company has both the intent and the ability to held-to-maturity. These investments are stated at cost.

*Fair value*

Fair value amounts represent the approximate value at which financial instruments could be exchanged in current transactions between willing parties. However, the bank's financial instruments lack an available trading market and therefore it is not possible to determine independently the estimated fair values. The fair values of the financial instruments are therefore considered to the approximate their book value.

**(i) Borrowings**

Borrowings are recognised at fair value net of transaction cost incurred. Borrowings are subsequently stated at amortized cost: any difference between the proceeds, net of transaction cost, and the redemption value is recognised in the statement of comprehensive income over the period of borrowings. Borrowings are classified as current liabilities unless the Bank has an unconditional right to defer settlement of the liability for at least twelve (12) months after the statement of financial position date.

**(j) Financial Instruments**

Financial instruments are contracts that give rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial assets and financial liabilities are recognised on the Bank's statement of financial position when the bank becomes a party to the contractual provision of the instrument.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

*(j) Financial Instruments (continued)*

*Recognition and measurement*

All regular way purchases and sales of financial assets are recognised or derecognised on the trade date that is the date on which the Bank commits itself to purchase or sell an asset. A regular way purchase and sale of financial assets is a purchase or sale of an asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the market place concerned.

When financial assets are recognised initially, they are measured at fair value of the consideration given plus transaction costs directly attributable to the acquisition of the asset. Financial assets are derecognised when the contractual rights to receive the cash flows expire or where the risks and rewards of ownership of the assets have been transferred.

*Impairment of financial assets*

The Bank assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or group of financial assets is impaired and impairment losses are incurred if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a “loss event”) and that event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of financial assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- (i) Significant financial difficulty of the issuer or obligor.
- (ii) A breach of contract, such as default or delinquency in interest or principal payments.
- (iii) It is becoming probable that the borrower will enter into bankruptcy or other financial organization.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

**(j) *Financial Instruments (continued)***

- (iv) The disappearance of an active market for that financial asset because of financial difficulties.
- (v) Observable data indicating that there is a measurable decrease in the estimated cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with individual financial assets in the group, including adverse changes in the payment status of borrowers in the Bank or national or economic conditions that correlate with defaults on assets in the Bank.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

Impairment losses are recorded in an allowance account and are measured and recognised in the statement of comprehensive income.

*Financial liabilities*

When financial liabilities are recognised initially, they are measured at fair value of the consideration given plus transaction costs directly attributable to the acquisition of the liability. Financial liabilities are re-measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when they are extinguished that is when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability extinguished and the consideration paid is recognised in the statement of comprehensive income.



**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The development of estimates and the exercise of judgment in applying accounting policies may have a material impact on the Bank's reported assets, liabilities, revenues and expenses. The items which may have the most effect on these financial statements, are set out below.

***Valuation of property***

The Bank utilises professional valuers to determine the fair value of its properties. Valuations are determined through the application of a variety of different valuation methods which are all sensitive to the underlying assumptions chosen.

***Property, plant and equipment***

Management exercises judgment in determining whether future economic benefits can be derived from expenditures to be capitalized and in estimating the useful lives and residual values of these assets.

***Impairment of loans receivable***

Provision is made for doubtful debts based on specific identification of doubtful balances. As debts become uncollectible they are written off against the provision.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**4. PROPERTY, PLANT AND EQUIPMENT**

|  | Land                      | Building                  | Furniture,<br>Fixtures and<br>Equipment | Computers              | Motor<br>Vehicles | Total                     |
|--|---------------------------|---------------------------|---|------------------------|-------------------|---------------------------|
| <b>Balance at 1<sup>st</sup> January, 2015</b>           |                           |                           |   |                        |                   |                           |
| Cost/Valuation   | 923,780                   | 5,130,000                 | 443,330                                 | 710,699                | 75,000            | 7,282,809                 |
| Accumulated depreciation                                 | <u>-</u>                  | <u>-</u>                  | (409,402)                               | (663,544)              | (75,000)          | (1,147,946)               |
| <b>NET BOOK VALUE</b>                                    | <b><u>\$923,780</u></b>   | <b><u>\$5,130,000</u></b> | <b><u>\$33,928</u></b>                  | <b><u>\$47,155</u></b> | <b><u>\$-</u></b> | <b><u>\$6,134,863</u></b> |
| <b>For the year ended 31<sup>st</sup> December, 2015</b> |                           |                           |   |                        |                   |                           |
| Opening book value                                       | 923,780                   | 5,130,000                 | 33,928                                  | 47,155                 | -                 | 6,134,863                 |
| Additions for the year                                   | 81,335                    | -                         | 1,355                                   | 20,166                 | -                 | 102,856                   |
| Depreciation charge for the year                         | <u>-</u>                  | (128,250)                 | (6,399)                                 | (20,176)               | <u>-</u>          | (154,825)                 |
| <b>NET BOOK VALUE</b>                                    | <b><u>\$1,005,115</u></b> | <b><u>\$5,001,750</u></b> | <b><u>\$28,884</u></b>                  | <b><u>\$47,145</u></b> | <b><u>\$-</u></b> | <b><u>\$6,082,894</u></b> |
| <b>Balance at 1<sup>st</sup> January, 2016</b>           |                           |                           |   |                        |                   |                           |
| Cost   | 1,005,115                 | 5,130,000                 | 444,707                                 | 730,887                | 75,000            | 7,385,709                 |
| Accumulated depreciation                                 | <u>-</u>                  | (128,250)                 | (415,823)                               | (683,742)              | (75,000)          | (1,302,815)               |
| <b>NET BOOK VALUE</b>                                    | <b><u>\$1,005,115</u></b> | <b><u>\$5,001,750</u></b> | <b><u>\$28,884</u></b>                  | <b><u>\$47,145</u></b> | <b><u>\$-</u></b> | <b><u>\$6,082,894</u></b> |
| <b>For the year ended 31<sup>st</sup> December, 2016</b> |                           |                           |   |                        |                   |                           |
| Opening book value                                       | 1,005,115                 | 5,001,750                 | 28,884                                  | 47,145                 | -                 | 6,082,894                 |
| Additions for the year                                   | -                         | -                         | 20,914                                  | 2,838                  | -                 | 23,752                    |
| Depreciation charge for the year                         | <u>-</u>                  | (128,250)                 | (6,500)                                 | (23,132)               | <u>-</u>          | (157,882)                 |
| <b>NET BOOK VALUE</b>                                    | <b><u>\$1,005,115</u></b> | <b><u>\$4,873,500</u></b> | <b><u>\$43,298</u></b>                  | <b><u>\$26,851</u></b> | <b><u>\$-</u></b> | <b><u>\$5,948,764</u></b> |
| <b>Balance at 31<sup>st</sup> December, 2016</b>         |                           |                           |   |                        |                   |                           |
| Cost/Valuation   | 1,005,115                 | 5,130,000                 | 465,621                                 | 733,725                | 75,000            | 7,409,461                 |
| Accumulated depreciation                                 | <u>-</u>                  | (256,500)                 | (422,323)                               | (706,874)              | (75,000)          | (1,460,697)               |
| <b>NET BOOK VALUE</b>                                    | <b><u>\$1,005,115</u></b> | <b><u>\$4,873,500</u></b> | <b><u>\$43,298</u></b>                  | <b><u>\$26,851</u></b> | <b><u>\$-</u></b> | <b><u>\$5,984,764</u></b> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**5. FINANCIAL ASSETS**

|  | <b>2016</b>        | 2015               |
|--|--------------------|--------------------|
| <b>AVAILABLE-FOR-SALE</b>  |                    |                    |
| Eastern Caribbean Securities Exchange<br>2,500 class C shares at \$10.00 each - cost   | 25,000             | 25,000             |
| Financial Data Systems Limited<br>60,000 shares of common stock at \$1.00 each - cost  | <u>60,000</u>      | <u>60,000</u>      |
|  | 85,000             | 85,000             |
| Less: Provision for diminution in value of shares  | <u>59,999</u>      | <u>59,999</u>      |
|  | <u>\$25,001</u>    | <u>\$25,001</u>    |
| <b>LOANS AND RECEIVABLES</b>   |                    |                    |
| Grenada Public Service Co-operative Credit Union Limited   |                    |                    |
| - Fixed deposit  | 349,490            | \$339,311          |
| - Fixed deposit  | 1,000,000          | -                  |
| Grenada Union of Teachers  | <u>500,000</u>     | -                  |
| <b>HELD-TO-MATURITY</b>  | <u>\$1,849,490</u> | <u>\$339,311</u>   |
| Government of Grenada - 6% 2016 bond<br>(The rate of interest will be changed to 3% from January 1,<br>2017 and the duration will be 7 years). | <u>\$1,000,000</u> | <u>\$1,000,000</u> |

**6. LOANS RECEIVABLE**

|                                    |                     |                     |
|------------------------------------|---------------------|---------------------|
| Loans receivable – principal       | 41,618,193          | 29,517,085          |
| Less: Provision for doubtful debts | <u>1,610,745</u>    | <u>1,860,842</u>    |
|                                    | <u>\$40,007,448</u> | <u>\$27,656,243</u> |
| Accrued interest (3 months)        | <u>\$135,988</u>    | <u>\$145,361</u>    |

**GRENADA DEVELOPMENT BANK**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
(continued)

**6. LOANS RECEIVABLE (continued)**

Loans receivable – principal by sector

|              | <b>2016</b>         |        | <b>2015</b>         |        |
|--------------|---------------------|--------|---------------------|--------|
| Agriculture  | 2,522,408           | 6.06%  | 2,576,287           | 8.72%  |
| Education    | 11,876,862          | 28.54% | 11,534,403          | 39.08% |
| Fishing      | 626,589             | 1.50%  | 654,964             | 2.22%  |
| Housing      | 12,179,584          | 29.27% | 6,162,457           | 20.88% |
| Industry     | 10,361,936          | 24.90% | 4,202,718           | 14.24% |
| Micro sector | 232,714             | 0.56%  | 290,601             | 0.98%  |
| Tourism      | 3,638,942           | 8.74%  | 3,980,583           | 13.49% |
| Personal     | <u>179,158</u>      | 0.43%  | <u>115,072</u>      | 0.39%  |
|              | <u>\$41,618,193</u> |        | <u>\$29,517,085</u> |        |

Movements in provision for loan losses are as follows:

|                                      |                    |                    |
|--------------------------------------|--------------------|--------------------|
| Balance at the beginning of the year | 1,860,842          | 1,704,413          |
| Bad debts recovered                  | (72,676)           | (84,365)           |
| Write-offs                           | (291,229)          | -                  |
| Increase in provision                | <u>113,808</u>     | <u>240,794</u>     |
| Balance at end of the year           | <u>\$1,610,745</u> | <u>\$1,860,842</u> |

Allowance for impairment losses by sector

|              |                    |                    |
|--------------|--------------------|--------------------|
| Agriculture  | 792,139            | 805,987            |
| Education    | 333,760            | 370,391            |
| Fishing      | -                  | 135,285            |
| Housing      | 5,823              | 15,990             |
| Industry     | 133,320            | 158,967            |
| Micro sector | 35,809             | 78,724             |
| Tourism      | <u>309,894</u>     | <u>295,498</u>     |
|              | <u>\$1,610,745</u> | <u>\$1,860,842</u> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016**

(continued)

**7. OTHER ASSETS**

|                                       | <b>2016</b>      | <b>2015</b>      |
|---------------------------------------|------------------|------------------|
| Matured investment – CLICO investment | 810,000          | 810,000          |
| Interest receivable                   | 186,931          | 95,334           |
| Accounts receivable                   | 330,277          | 195,203          |
| Prepayments                           | <u>83,043</u>    | <u>99,492</u>    |
|                                       | 1,410,251        | 1,200,029        |
| Less: Impairment provision            | <u>1,085,047</u> | <u>1,085,047</u> |
|                                       | <u>\$325,204</u> | <u>\$114,982</u> |

**8. CASH AND CASH EQUIVALENTS**

|              |                    |                     |
|--------------|--------------------|---------------------|
| Cash on hand | 1,200              | 1,200               |
| Cash at bank | <u>7,343,080</u>   | <u>11,504,355</u>   |
|              | <u>\$7,344,280</u> | <u>\$11,505,555</u> |

**9. GOVERNMENT CAPITAL GRANTS**

(a) \$40,000

This amount represents Government's counterpart contribution under the terms of the Small Industry Credit Loan Agreement dated 30th September, 1974 with the Caribbean Development Bank.

(b) \$1,000,000

This amount represents Government's counterpart contribution under the terms of the "Second Consolidated Line of Credit - AIC/MF/SLS Loan Agreement dated 2nd September, 1988 with the Caribbean Development Bank.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**10. GOVERNMENT CAPITAL CONTRIBUTION**

|  | <b>2016</b>         | 2015                |
|--|---------------------|---------------------|
| Balance at 1 <sup>st</sup> January, 2016   | 16,559,792          | 15,913,326          |
| Contribution during the year               | <u>-</u>            | <u>646,466</u>      |
| Balance at 31 <sup>st</sup> December, 2016 | <u>\$16,559,792</u> | <u>\$16,559,792</u> |

**11. RESERVE FUND**

Pursuant to the Grenada Development Bank Act, the Bank is required to transfer a minimum of 25% of its net surplus to a reserve fund to meet contingencies and for such other purposes as the Bank deems fit.

**12. REVALUATION RESERVE**

|                     |                    |                    |
|---------------------|--------------------|--------------------|
| Revaluation surplus | <u>\$3,060,353</u> | <u>\$3,060,353</u> |
|---------------------|--------------------|--------------------|

The Bank's property was last re-valued in December 2014 by Joseph John and Associates Limited, professional valuers. The valuation was carried out using the open market value method. The excess of the revaluation over the carrying value totalled \$462,562.

**13. BORROWINGS**

|  |                     |                     |
|--|---------------------|---------------------|
| (a) Caribbean Development Bank (Note 14) | 12,516,723          | 9,390,151           |
| (b) National Insurance Board             | 2,816,620           | 3,270,541           |
| (c) CARICOM Development Fund             | 7,524,627           | 5,322,636           |
| (d) Eastern Caribbean Home Mortgage Bank | <u>9,000,000</u>    | <u>4,000,000</u>    |
|  | 31,857,970          | 21,983,328          |
| Less: Short-term portion                 | <u>2,421,003</u>    | <u>1,945,235</u>    |
| Long-term portion                        | <u>\$29,436,967</u> | <u>\$20,038,093</u> |

**GRENADA DEVELOPMENT BANK**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
 (continued)

**13. BORROWINGS (continued)**

(a) These loans are secured by guarantees from the Government of Grenada.

(b) There are two (2) National Insurance Board loans as follows:

(i) Loan A - Renovation loan

The sum of \$1,000,000 was authorised and withdrawn. It is repayable over twenty-five (25) years by equal monthly instalments of \$7,067.79 inclusive of interest, which began December 31st, 1999. Interest is charged at the rate of 7% per annum.

(ii) Loan B

This loan was refinanced in 2014. It is to be repaid over seven (7) years at a rate of interest of 7%. The monthly repayment is \$49,121.75 inclusive of interest which began in January 2015.

The loans are secured by a mortgage on the Bank's property at Melville Street.

(c) The sum of \$8,064,000 was made available and withdrawn as at the year-end. Interest only is payable at the rate of 3% per annum, with principal payments commencing in January 2017 over forty (40) equal quarterly instalments.

(d) The sum of \$9,000,000 was made available and everything was withdrawn at year end. Interest only is payable at the rate of 3.5% per annum, with principal payments to commence in November 2019 over sixty-four (64) equal quarterly instalments.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016**

(continued)

**14. CARIBBEAN DEVELOPMENT BANK - LOANS**

|                    |                                     |      | Foreign<br>Currency | <b>2016<br/>EC\$</b> | 2015<br>EC\$       |
|--------------------|-------------------------------------|------|---------------------|----------------------|--------------------|
| (a) 07/SFR -OR-GRN | Third consolidated line of credit   | US\$ | 175,671             | 472,241              | 5,376,400          |
| (b) 11/SFR – GR    | Sixth student loan (see note below) | US\$ | 764,864             | 2,056,107            | 948,344            |
| (c) 21/SFR-OR-GRN  | Fourth consolidated line of credit  | US\$ | 3,715,637           | <u>9,988,375</u>     | <u>3,065,407</u>   |
|                    |                                     |      |                     | <u>\$12,516,723</u>  | <u>\$9,390,151</u> |

Note: These loans are in the name of the Government of Grenada with the Bank as the executing Agency.



**GRENADA DEVELOPMENT BANK**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
(continued)

**14. CARIBBEAN DEVELOPMENT BANK LOANS (continued)**

|                    | Principal  | Interest                                       |
|--------------------|--|--|
| (a) 07/SFR -OR-GRN | SFR portion – 60 equal quarterly instalments.<br>OCR portion – 44 equal quarterly instalments.<br>Repayments commenced January 2005 for the SFR portion and July 2009 for the OCR portion  | 2.5% - 3.5% per annum.<br>Payable quarterly.   |
| (b) 11/SFR – GR    | SFR portion – 40 equal quarterly instalments.<br>OCR portion – 40 equal quarterly instalments.<br>Repayments started December 2008. SF   | 2.5% - 3.5% per annum.<br>Payable quarterly.   |
| (c) 21/SFR-OR-GRN  | SRF portion<br>(i) 60 equal quarterly instalments.<br>(ii) 32 equal quarterly instalments.<br>Repayment of SFR part (1) is to commence in January 2021 and part (ii) in January 2018<br><br>OCR portion – 60 equal quarterly instalments.<br>Repayment of the OCR portion is to commence in January 2021 | 2.97% - 3.97% per annum.<br>Payable quarterly. |

**15. OTHER LIABILITIES**

|                                     | <b>2016</b>      | 2015               |
|-------------------------------------|------------------|--------------------|
| Amount due to Government of Grenada | 1,270            | 820,124            |
| Accrued interest                    | 185,672          | 36,465             |
| Accounts payable                    | <u>478,461</u>   | <u>356,242</u>     |
|                                     | <u>\$665,403</u> | <u>\$1,212,831</u> |

**16. AMOUNT DUE TO PROJECTS**

|                             |                  |                  |
|-----------------------------|------------------|------------------|
| Youth enterprise initiative | <u>\$256,789</u> | <u>\$231,834</u> |
|-----------------------------|------------------|------------------|

These funds are disbursed for on-lending to the respective micro-businesses.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**17. COMMITMENTS**

At the statement of financial position date un-disbursed loans committed amounted to \$7,856,877(2015: \$3,189,494).

**18. FINANCIAL RISK MANAGEMENT**

The Bank's activities expose it to the following risks from the use of financial instruments:

- Credit risk
- Liquidity risk
- Currency risk
- Interest rate risk
- Operational risk

Risk is inherent to the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for risk exposures relating to their responsibilities.

***Risk management structure***

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies, principles, policies and procedures. Day to day adherence to risk principles is carried out by the management of the Bank in compliance with the policies approved by the Board of Directors.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Board has established two (2) committees, the Audit Committee and the Internal Loan Committee, which are responsible for developing and monitoring the Bank's risk management policies in their specified areas. These committees report to the Board of Directors.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016**

(continued)

**18. FINANCIAL RISK MANAGEMENT (continued)**

*Audit Committee*

The Audit Committee has oversight for the integrity of the financial statements and reviews the adequacy and effectiveness of internal controls and risk management procedures.

*Internal Loan Committee*

This committee reviews applications for business loans up to \$100,000, student loans up to \$200,000 and mortgage loans up to \$300,000. The Board of Directors considers for approval, loans over the limits of the Internal Loan Committee. All loans under the limits of the committee are considered for approval by the Manager.

*Credit Risk*

Credit risk is the risk of financial loss to the Bank if a borrower or counter party to a financial instrument fails to meet its contractual obligations in accordance with agreed terms. The objective of the Bank's credit risk management function is to maintain credit risk exposure within acceptable parameters as the effective management of credit risk is a key comprehensive approach to risk management and is considered essential to the long-term success of the Bank. The Bank's exposure to credit risk arises primarily from the Bank's loans receivable which are given for national developmental purposes in all areas of industrial development. The priority areas for industrial development are identified by the Government of Grenada each year.

Significant changes in the economy or in the state of a particular industry segment that represents a concentration in the Bank's portfolio could result in losses that are different from those provided at the statement of financial position date.

Concentration of credit risk exists if a number of customers are engaged in similar activities or are located in the same industry sector or have similar economic characteristics such that their ability to meet contractual obligations would be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the bank's performance to developments affecting a particular industry or geographical location.

*Management of credit risk*

*Loans*

The management and oversight of credit risk of loans is executed by the management of the Bank, the Internal Loan Committee and the Board of Directors. There is a documented credit policy in place, which guides the bank's credit processes.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

*Management of credit risk (continued)*

*Loans (continued)*

The Bank structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or group of borrowers and to industry segments. Such risk is monitored on a revolving basis and is subject to an annual or more frequent review. The level of risk is set against economic factors and government priority areas.

Exposure to credit risk is managed through regular analysis of the ability of the borrower to meet interest and capital repayment obligations, obtaining collateral and corporate and personal guarantees, and by changing lending limits and adjusting interest rates within approved ranges where appropriate.

*Other financial assets*

With respect to credit risk arising from the other financial assets of the bank, which comprise accounts receivable and prepayments, cash and cash equivalents and investments, the Bank's exposure to credit risk arises from default of the counter-party with regards to cash and cash equivalents and investments. The Bank seeks to hold its funds with financial institutions which management regards as sound and the market for investments are monitored regularly to ensure that returns are realized.

*Exposure to credit risk*

The following table shows the maximum exposure to credit risk for the components of the statement of financial position, without taking account of any collateral held or other credit enhancements.

|                                       | Maximum exposure    |                     |
|---------------------------------------|---------------------|---------------------|
|                                       | <b>2016</b>         | 2015                |
| Held-to-maturity financial assets     | 1,000,000           | 1,000,000           |
| Available-for-sale financial assets   | 25,001              | 25,001              |
| Loans and receivable financial assets | 1,849,490           | 339,311             |
| Loans receivable – Principal          | 40,007,448          | 27,656,243          |
| Loans receivable - Interest           | 135,988             | 145,361             |
| Other assets                          | 325,204             | 114,982             |
| Cash and cash equivalents             | <u>7,344,280</u>    | <u>11,505,555</u>   |
|                                       | <u>\$50,687,411</u> | <u>\$40,786,453</u> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016**

(continued)

**18. FINANCIAL RISK MANAGEMENT (continued)**

*Concentration of credit risk at 31<sup>st</sup> December, 2016*

|               | Held-to-<br>Maturity<br>Financial<br>Assets | Available-for-<br>Sale Financial<br>Assets | Loans and<br>Receivables<br>Financial<br>Assets | Loan<br>Receivable<br>Principal | Loan<br>Receivable<br>Interest | Other<br>Assets  | Cash and<br>Cash<br>Equivalents | Total               |
|---------------|---|--|---|---------------------------------|--------------------------------|------------------|---------------------------------|---------------------|
| Education     | -   | -  | -   | 11,543,102                      | 60,342                         | -                | -                               | 11,603,444          |
| Agriculture   | -   | -  | -   | 1,730,269                       | 4,156                          | -                | -                               | 1,734,425           |
| Fishing       | -   | -  | -   | 626,589                         | 1,402                          | -                | -                               | 627,991             |
| Tourism       | -   | -  | -   | 3,329,047                       | 15,156                         | -                | -                               | 3,344,203           |
| Housing       | -   | -  | -   | 12,173,761                      | 28,882                         | -                | -                               | 12,202,643          |
| Micro- sector | -   | -  | -   | 196,905                         | 1,080                          | -                | -                               | 197,985             |
| Industry      | -   | -  | -   | 10,228,617                      | 24,522                         | -                | -                               | 10,253,139          |
| Personal      | -   | -  | -   | 179,158                         | 448                            | -                | -                               | 179,606             |
| Other         | <u>1,000,000</u>                            | <u>25,001</u>                              | <u>1,849,490</u>                                | <u>-</u>                        | <u>-</u>                       | <u>325,204</u>   | <u>7,344,280</u>                | <u>10,543,975</u>   |
|               | <u>\$1,000,000</u>                          | <u>\$25,001</u>                            | <u>\$1,849,490</u>                              | <u>\$40,007,448</u>             | <u>\$135,988</u>               | <u>\$325,204</u> | <u>\$7,344,280</u>              | <u>\$50,687,411</u> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT**

*Concentration of credit risk at 31<sup>st</sup> December, 2015*

|               | Held-to-<br>Maturity<br>Financial<br>Assets | Available-for-<br>Sale Financial<br>Assets | Loans and<br>Receivables<br>Financial<br>Assets | Loan<br>Receivable<br>Principal | Loan<br>Receivable<br>Interest | Accounts<br>Receivables<br>and<br>Prepayment | Cash and<br>Cash<br>Equivalents | Total               |
|---------------|---|--|---|---------------------------------|--------------------------------|--|---------------------------------|---------------------|
| Education     | -   | -  | -   | 11,164,013                      | 82,763                         | -  | -                               | 11,246,776          |
| Agriculture   | -   | -  | -   | 1,770,300                       | 11,114                         | -  | -                               | 1,781,414           |
| Fishing       | -   | -  | -   | 519,678                         | 152                            | -  | -                               | 519,830             |
| Tourism       | -   | -  | -   | 3,685,085                       | 10,846                         | -  | -                               | 3,695,931           |
| Housing       | -   | -  | -   | 6,146,467                       | 21,501                         | -  | -                               | 6,167,968           |
| Micro- sector | -   | -  | -   | 211,877                         | 1,313                          | -  | -                               | 213,190             |
| Industry      | -   | -  | -   | 4,043,751                       | 17,454                         | -  | -                               | 4,061,205           |
| Personal      | -   | -  | -   | 115,072                         | 218                            | -  | -                               | 115,290             |
| Other         | <u>1,000,000</u>                            | <u>25,001</u>                              | <u>339,311</u>                                  | <u>-</u>                        | <u>-</u>                       | <u>114,982</u>                               | <u>11,505,555</u>               | <u>12,984,849</u>   |
|               | <u>\$1,000,000</u>                          | <u>\$25,001</u>                            | <u>\$339,311</u>                                | <u>\$27,656,243</u>             | <u>\$145,361</u>               | <u>\$114,982</u>                             | <u>\$11,505,555</u>             | <u>\$40,786,453</u> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

Analysis of loans past due but not impaired before provision for loan losses:

|      | Neither past due<br>nor impaired<br>\$ | Past due but not impaired |                  |                   |                         | Total<br>\$       |
|------|--|---------------------------|------------------|-------------------|-------------------------|-------------------|
|      |  | 1-3 months<br>\$          | 3-6 months<br>\$ | 6-12 months<br>\$ | Over 12<br>months<br>\$ |                   |
| 2016 | <u>37,137,615</u>                      | <u>1,437,781</u>          | <u>-</u>         | <u>-</u>          | <u>3,042,797</u>        | <u>41,618,193</u> |
| 2015 | <u>24,899,274</u>                      | <u>1,207,937</u>          | <u>177,987</u>   | <u>126,886</u>    | <u>3,105,001</u>        | <u>29,517,085</u> |

***Individually impaired financial assets at 31<sup>st</sup> December, 2016:***

| Carrying                            | Provision | Value              | for Impairment     | Net book value     |                  |
|-------------------------------------|-----------|--------------------|--------------------|--------------------|------------------|
|                                     |           |                    |                    | 2016               | 2015             |
| Loans                               |           | <u>\$3,082,698</u> | <u>\$1,610,745</u> | <u>\$1,471,953</u> | <u>\$605,358</u> |
| Available-for-sale financial assets |           | <u>\$85,000</u>    | <u>\$59,999</u>    | <u>\$25,001</u>    | <u>\$25,001</u>  |
| Matured financial assets            |           | <u>\$810,000</u>   | <u>\$810,000</u>   | <u>\$ -</u>        | <u>\$ -</u>      |
| Interest receivable                 |           | <u>\$86,282</u>    | <u>\$86,282</u>    | <u>\$ -</u>        | <u>\$ -</u>      |
| Other receivable                    |           | <u>\$188,765</u>   | <u>\$188,765</u>   | <u>\$ -</u>        | <u>\$ -</u>      |

***Collateral***

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. The Bank has guidelines that set out the acceptability of different types of collateral and valuation parameters. The types of collateral held by the Bank are mortgage over properties, bill of sales over motor vehicles and other assets, liens over cash, bonds and shares, covenants over assets, and personal guarantees.

Estimates of fair values are based on value of collateral assessed at the time of borrowing and are generally not updated except when a loan is individually assessed as impaired.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

***Collateral (continued)***

Management monitors the market value of collateral, request additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for impairment losses.

It is the Bank's policy to dispose of repossessed properties of which the proceeds are used to repay outstanding balances on loans.

***Impairment***

Impaired financial assets are assets for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms. The main consideration for impairment assessment for loans receivable is known difficulties in the cash flows of the counterparty, or infringement of the original terms of the loan agreement.

Impairment allowances on individually assessed accounts are determined by an evaluation at the statement of financial position date on a case-by-case basis. The assessment normally encompasses collateral held and the anticipated receipts for the individual account.

***Past due and not impaired***

These are loans where the contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate based on the quality and value of security available or the stage of collection of amounts owed to the Bank.

***Write off policy***

The Bank writes off a loan when it determines that the loan is uncollectible after considering information such as the occurrence of significant changes in the borrower's statement of financial position such that the borrower can no longer pay the obligation, and that proceeds from collateral will not be sufficient to recover the entire exposure.

***Liquidity risk***

Liquidity risk is the risk that the Bank will have difficulty in meeting its obligations from its financial liabilities.



**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

*Management of liquidity risk*

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

The Bank monitors its risks of a shortage of funds by considering the maturity of both its investments and the projected cash flow from operations to ensure that it is able to honour all its commitments when they fall due.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
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(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

The aggregate value of the Bank's financial assets and liabilities into relevant groups based on the remaining period at the statement of financial position to the contractual maturity dates.

|  | On Demand          | Up to 1 year       | 1 to 5 years       | Over 5 years        | Total               |
|--|--------------------|--------------------|--------------------|---------------------|---------------------|
| Long-term borrowings                             | -                  | -                  | 7,255,058          | 22,181,909          | 29,436,967          |
| Other liabilities                                | 665,403            | -                  | -                  | -                   | 665,403             |
| Short-term borrowings                            | -                  | 2,421,003          | -                  | -                   | 2,421,003           |
| Amount due to projects                           | <u>256,789</u>     | -                  | -                  | -                   | <u>256,789</u>      |
| <b>Balance at 31<sup>st</sup> December, 2016</b> | <u>\$922,192</u>   | <u>\$2,421,003</u> | <u>\$7,255,058</u> | <u>\$22,181,909</u> | <u>\$32,780,162</u> |
| Long-term borrowings                             | -                  | -                  | 8,737,523          | 11,300,570          | 20,038,093          |
| Other liabilities                                | 1,212,831          | -                  | -                  | -                   | 1,212,831           |
| Short-term borrowings                            | -                  | 1,945,235          | -                  | -                   | 1,945,235           |
| Amount due to projects                           | <u>231,834</u>     | -                  | -                  | -                   | <u>231,834</u>      |
| <b>Balance at 31<sup>st</sup> December, 2015</b> | <u>\$1,444,665</u> | <u>\$1,945,235</u> | <u>\$8,737,523</u> | <u>\$11,300,570</u> | <u>\$23,427,993</u> |

**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
(continued)

**18. FINANCIAL RISK MANAGEMENT (continued)***Currency risk*

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company operates primarily in The Eastern Caribbean and is therefore not subject to significant foreign currency risk. However, some of the Bank's transactions are in United States but there is no significant risk exposure.

The aggregate value of the Bank's financial assets and liabilities by currency is as follows:

*Management of liquidity risk (continued)*

|  | EC\$                | US\$                  | Total               |
|--|---------------------|-----------------------|---------------------|
| <b>Balance at 31<sup>st</sup> December, 2016</b> |                     |                       |                     |
| Assets   | 1,000,000           | -                     | 1,000,000           |
| Held –to-maturity financial assets               | 25,001              | -                     | 25,001              |
| Available-for-sale financial assets              | 1,849,490           | -                     | 1,849,490           |
| Loans and receivable financial assets            | 40,007,448          | -                     | 40,007,448          |
| Loans receivable-principal                       | 135,988             | -                     | 135,988             |
| Loans receivable-interest                        | 325,204             | -                     | 325,204             |
| Other assets                                     | <u>7,344,280</u>    | <u>-</u>              | <u>7,344,280</u>    |
| Cash and cash equivalents                        | <u>50,687,411</u>   | <u>-</u>              | <u>50,687,411</u>   |
| Liabilities                                      |                     |                       |                     |
| Long-term borrowings                             | 11,312,817          | 18,124,150            | 29,436,967          |
| Other liabilities                                | 606,212             | 59,191                | 665,403             |
| Short-term borrowings                            | 503,802             | 1,917,201             | 2,421,003           |
| Amount due to projects                           | <u>256,789</u>      | <u>-</u>              | <u>256,789</u>      |
|  | <u>12,679,620</u>   | <u>20,100,542</u>     | <u>32,780,162</u>   |
| <b>Net currency exposure</b>                     | <u>\$38,007,791</u> | <u>\$(20,100,542)</u> | <u>\$17,907,249</u> |

**NOTES TO THE FINANCIAL STATEMENTS**  
**AT 31ST DECEMBER, 2016**  
(continued)

**18. FINANCIAL RISK MANAGEMENT (continued)***Currency risk*

|  | EC\$                | US\$                  | Total               |
|--|---------------------|-----------------------|---------------------|
| <b>Balance at 31<sup>st</sup> December, 2015</b> |                     |                       |                     |
| <b>Assets</b>                                    |                     |                       |                     |
| Held –to-maturity financial assets               | 1,000,000           | -                     | 1,000,000           |
| Available-for-sale financial assets              | 25,001              | -                     | 25,001              |
| Loans and receivable financial assets            | 339,311             | -                     | 339,311             |
| Loans receivable-principal                       | 27,656,243          | -                     | 27,656,243          |
| Loans receivable-interest                        | 145,361             | -                     | 145,361             |
| Other assets                                     | 114,982             | -                     | 114,982             |
| Cash and cash equivalents                        | <u>11,504,072</u>   | <u>1,483</u>          | <u>11,505,555</u>   |
|  | <u>40,784,970</u>   | <u>1,483</u>          | <u>40,786,453</u>   |
| <b>Liabilities</b>                               |                     |                       |                     |
| Long-term borrowings                             | 6,810,709           | 13,227,384            | 20,038,093          |
| Other liabilities                                | 1,048,125           | 164,706               | 1,212,831           |
| Short-term borrowings                            | 459,832             | 1,485,403             | 1,945,235           |
| Amount due to projects                           | <u>231,834</u>      | <u>-</u>              | <u>231,834</u>      |
|  | <u>8,550,500</u>    | <u>14,877,493</u>     | <u>23,427,993</u>   |
| <b>Net currency exposure</b>                     | <u>\$32,234,470</u> | <u>\$(14,876,010)</u> | <u>\$17,358,460</u> |

*Interest rate risk*

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

The Bank is exposed to interest rate risk through the effect of fluctuations in the prevailing levels of interest rates on interest bearing financial assets and liabilities, including loans.

The Bank's exposure is also managed through the matching of funding products with financial services and monitoring market conditions and yields.

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**18. FINANCIAL RISK MANAGEMENT (continued)**

***Operational risk***

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those rising from legal and regulatory requirements and generally accepted standards of good corporate behaviour. Operational risks arise from all the Bank's operations. The Bank's objective to manage operational risk is assigned to senior management so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and for development and implementation of controls to address operational risk. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- Requirements for appropriate segregation of duties, including the independent authorization of transactions.
- Requirements for the reconciliation and monitoring of transactions.
- Compliance with regulatory and other legal requirements.
- Documentation of controls and procedures.
- Requirements for the periodic assessment of operational risks faced, as the adequacy of controls and procedures to address the risks identified.
- Training and professional development
- Risk mitigation, including insurance where this is effective.

**19. INTEREST INCOME**

|                                      | <b>2016</b>        | 2015               |
|--------------------------------------|--------------------|--------------------|
| CARICOM Development Fund loan        | 331,951            | 156,130            |
| Caribbean Development Bank loans     | 699,102            | 519,507            |
| Local loans                          | 848,290            | 927,879            |
| Business reactivation loans          | 254,900            | 330,982            |
| National Insurance Scheme loans      | 10,453             | 11,414             |
| Eastern Caribbean Home Mortgage Bank | <u>355,726</u>     | <u>18,728</u>      |
|                                      | <u>\$2,500,422</u> | <u>\$1,964,640</u> |

**20. INTEREST EXPENSE**

|                                      |                  |                  |
|--------------------------------------|------------------|------------------|
| CARICOM Development Fund             | 170,764          | 96,009           |
| Caribbean Development Bank           | 246,950          | 164,334          |
| National Insurance Scheme            | 220,353          | 239,788          |
| Eastern Caribbean Home Mortgage Bank | <u>279,714</u>   | <u>46,082</u>    |
|                                      | <u>\$917,781</u> | <u>\$546,213</u> |

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**21. OTHER INCOME**

|                      | <b>2016</b>      | 2015               |
|----------------------|------------------|--------------------|
| Rental               | 156,000          | 156,000            |
| Sundry               | 270,451          | 170,898            |
| Bad debts recoveries | <u>312,706</u>   | <u>693,924</u>     |
|                      | <u>\$739,157</u> | <u>\$1,020,822</u> |

**22. RELATED PARTY TRANSACTIONS**

i) Compensation of key management personnel of the Bank.

|                             |                  |                  |
|-----------------------------|------------------|------------------|
| Salaries and staff benefits | <u>\$594,450</u> | <u>\$565,027</u> |
|-----------------------------|------------------|------------------|

ii) Loans receivable from key management personnel and directors

|  |                  |                |
|--|------------------|----------------|
|  | <u>\$161,896</u> | <u>\$8,485</u> |
|--|------------------|----------------|

iii) Interest income from key management personnel and directors

|  |              |              |
|--|--------------|--------------|
|  | <u>\$982</u> | <u>\$966</u> |
|--|--------------|--------------|

**GRENADA DEVELOPMENT BANK**

**NOTES TO THE FINANCIAL STATEMENTS  
AT 31ST DECEMBER, 2016  
(continued)**

**23. GENERAL EXPENSES**

|   | <b>2016</b>        | 2015               |
|---|--------------------|--------------------|
| Salaries, wages and allowances          | 1,004,689          | 955,365            |
| National Insurance contributions        | 43,261             | 39,987             |
| Security                                | 37,763             | 38,156             |
| Computer expenses                       | 83,939             | 81,747             |
| Subscription and donations              | 16,114             | 14,136             |
| Postage                                 | 2,184              | 1,566              |
| Office expenses                         | 25,001             | 24,404             |
| Advertising                             | 17,499             | 22,900             |
| Audit fees                              | 23,500             | 23,500             |
| Professional services                   | 63,925             | 55,859             |
| Bank charges                            | 8,307              | 5,136              |
| Entertainment                           | 420                | 718                |
| Motor vehicle expenses                  | 13,415             | 8,709              |
| Legal fees                              | 30,673             | 36,023             |
| Stationery and printing                 | 44,043             | 40,947             |
| Telephone and cable                     | 44,798             | 61,729             |
| Miscellaneous                           | 6,531              | 4,342              |
| Repairs and maintenance                 | 21,677             | 15,923             |
| Staff uniforms                          | 22,093             | 20,927             |
| Travelling and subsistence              | 83,495             | 63,342             |
| Electricity                             | 52,717             | 66,111             |
| Rates and taxes                         | 3,683              | 4,187              |
| Staff training                          | 19,086             | 41,131             |
| Insurance                               | 34,636             | 42,098             |
| Recruitment cost                        | 3,672              | 6,868              |
| Staff functions and awards              | 38,533             | 22,133             |
| Cash shortage                           | 25                 | -                  |
| Corporate image and product development | <u>9,258</u>       | <u>2,909</u>       |
|   | <u>\$1,754,937</u> | <u>\$1,700,853</u> |