

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31ST DECEMBER, 2015



FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER, 2015

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GRENADA DEVELOPMENT BANK

INDEPENDENT AUDITORS' REPORT TO THE HONOURABLE MINISTER OF FINANCE

We have audited the accompanying financial statements of the Bank which comprise the statement of financial position at 31st December, 2015 and the related statements of comprehensive income, changes in Governments' equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Responsibility for the Financial Statements

Those charged with governance are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements present fairly in all material respects, the financial position of the Bank as of 31st December, 2015 and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

GRENADA:

March 9th, 2016

Accountants & business advisers:



STATEMENT OF FINANCIAL POSITION AT 31ST DECEMBER, 2015

ASSETS	Notes	2015	2014
Non-Current Assets Property, plant and equipment Available-for-sale financial assets Held-to-maturity financial assets	4 5 5	6,082,894 25,001 1,000,000	6,134,863 25,001 1,000,000
		<u>7,107,895</u>	7,159,864
Loans receivable - Principal	6	27,656,243	24,727,139
TOTAL NON-CURRENT ASSETS		34,764,138	31,887,003
Current Assets			
Loans receivable – Interest Other assets Loans and receivables financial assets Cash and cash equivalents	6 7 5 8	145,361 114,982 339,311 11,505,555	204,718 170,622 329,428 3,251,125
		12,105,209	3,955,893
TOTAL ASSETS		\$ <u>46,869,347</u>	\$ <u>35,842,896</u>
EQUITY AND LIABILITIES			
Government's Equity Capital grants Capital contribution Reserve fund Revaluation reserve Retained earnings	9 10 11 12	1,040,000 16,559,792 1,054,083 3,060,353 1,727,126	1,040,000 15,913,326 951,874 3,060,353 1,420,500
Non-Current Liabilities		23,441,354	22,386,053
Long-term borrowings	13	20,038,093	9,954,600
Current Liabilities Other liabilities Short-term borrowings Amount due to projects	15 13 16	1,212,831 1,945,235 231,834 3,389,900	1,050,617 2,229,591 222,035 3,502,243
TOTAL LIABILITIES		23,427,993	13,456,843
TOTAL EQUITY AND LIABILITIES		\$46,869,347	\$ <u>35,842,896</u>

The notes on pages 7 to 37 form an integral part of these financial statements

: Director : Director



STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER, 2015

	Notes	2015	2014
INTEREST INCOME			
Interest on loans Interest on investments	19	1,964,640 	2,317,189 _105,129
		2,082,419	2,422,318
Interest expense	20	(546,213)	(507,589)
Net interest income Other income	21	1,536,206 1,020,822	1,914,729 434,213
		2,557,028	2,348,942
EXPENDITURE			
Directors fees and expenses General expenses Pension and gratuities Depreciation Bad debts	24	(48,886) (1,700,853) (3,971) (154,825) (<u>239,658</u>) (<u>2,148,193</u>)	(48,129) (1,778,013) (8,166) (118,788) (159,746) (2,112,842)
Surplus for the year		408,835	236,100
Transfer to reserve fund		(102,209)	(<u>59,025</u>)
Net surplus for the year		\$ <u>306,626</u>	\$ <u>177,075</u>

The notes on pages 7 to 37 form an integral part of these financial statements



STATEMENT OF CHANGES IN GOVERNMENT'S EQUITY FOR THE YEAR ENDED 31ST DECEMBER, 2015

					Retained Earnings/	
	Reserve Fund	Capital Grant	Revaluation Reserve	Capital Contribution	(Accumulated Deficit)	Total
Balance at 1 st January, 2014	892,849	1,040,000	2,597,791	11,931,969	1,243,425	17,706,034
Revaluation	-	-,-,-,-,-	462,562	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	462,562
Net movement in capital contribution	_	_		3,981,357	-	3,981,357
Surplus for the year	_	-	_	-	236,100	236,100
Allocation to reserve	<u>59,025</u>		_		(<u>59,025</u>)	
Balance at 31 st December, 2014	951,874	1,040,000	3,060,353	15,913,326	1,420,500	22,386,053
Net movement in capital contribution	-	-	_	646,466	-	646,466
Surplus for the year	-	-	_	-	408,835	408,835
Allocation to reserve	102,209				(<u>102,209</u>)	
Balance at 31 st December, 2015	\$ <u>1,054,083</u>	\$ <u>1,040,000</u>	\$ <u>3,060,353</u>	\$ <u>16,559,792</u>	\$ <u>1,727,126</u>	\$ <u>23,441,354</u>





STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST DECEMBER, 2015

OPERATING ACTIVITIES Note	2015	2014
Surplus for the year Adjustment for:	408,835	236,100
Depreciation Loss on disposal	154,825	118,788 <u>467</u>
Change in non-cash items (Increase)/decrease in loans receivable Decrease/(increase) in other assets Increase/(decrease) in other liabilities Increase in amounts due to project	563,660 (2,869,746) 55,640 162,213 9,799	355,355 575,514 (19,846) (3,080,914) 19,624
Net cash used in operating activities	(<u>2,078,434</u>)	(<u>2,150,267</u>)
INVESTING ACTIVITIES		
(Increase)/decrease in loans and receivable financial assets Purchase of property, plant and equipment	(9,883) (<u>102,856</u>)	651,131 (<u>1,477,698</u>)
Net cash used in investing activities	(112,739)	(826,567)
FINANCING ACTIVITIES		
Increase in Government Capital Contribution Net moving in borrowings	646,466 9,799,137	3,981,357 <u>1,491,965</u>
Net cash provided by financing activities	10,445,603	5,473,322
Net increase in cash and cash equivalents Cash and cash equivalents - at beginning of the year	8,254,430 3,251,125	2,496,488
- at end of the year 8	\$ <u>11,505,555</u>	\$ <u>3,251,125</u>

The notes on pages 7 to 37 form an integral part of these financial statements



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

1. CORPORATE INFORMATION

The Bank was established by the Grenada Agricultural and Industrial Development Act, 1976 for the purpose of granting loans and providing other forms of financial assistance for industrial and tourism development, housing, higher education, agricultural development and other development projects.

The corporate name Grenada Agricultural and Industrial Development Corporation was changed to the Grenada Development Bank by proclamation of People's Law No. 33 of 1980 which became effective on 18th July, 1980.

2. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied at all the years presented, unless otherwise stated.

(a) Basis of Preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and are expressed in Eastern Caribbean Currency Dollars. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and building.

The preparation of financial statements in conformity with IFRS's requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the bank's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

(b) New Accounting Standards, Amendments and Interpretations

- (i) There are no new standards, amendments or interpretations that are effective for the first time for the financial year beginning on or after 1st January, 2015 that would be expected to have a material impact on the Bank financial statement.
- (ii) New standards, amendments and interpretations issued but not effective for the financial year beginning 1st January, 2015 and not early adopted. These either do not apply to the activities of the Bank or have no material impact on its financial statements.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015 (continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) New Accounting Standards, Amendments and Interpretations (continued)

Standard	Description	Effective for annual periods beginning on or after
IAS 1	Presentation of financial statements: Disclosure Initiative (amendments)	1 st January, 2016
IAS 16 & 38	Property, Plant and Equipment and Intangible Assets: Classification of acceptable methods of depreciation and amortization (amendments)	1 st January 2016
IAS 24	Related Party Disclosures	1 st January, 2016
IAS 34	Interim Financial Reporting: Disclosures of information elsewhere in the interim financial report	1 st January, 2016
IFRS 5	Non-Current Assets held for sale and discontinued operations (amendments)	1 st January, 2016
IFRS 7	Financial Instruments: Disclosures (amendments)	1 st January, 2016
IFRS 9	Financial Instruments: Classification and measurement	1 st January, 2018
IFRS 11	Joint Arrangements: Accounting for Acquisitions of Interest in Joint Regulatory	1 st January, 2016
IFRS 14	Regulatory Deferred Accounts	1 st January, 2016
IFRS 15	Revenue from Contracts with Customers	1 st January, 2017



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015 (continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) Foreign Currency Transactions

Transactions in foreign currencies are converted at the rates ruling on the dates of the transactions. Liabilities outstanding at the statement of financial position date are translated to Eastern Caribbean Currency Dollars at the rate of exchange ruling at that date. Differences on exchange on current liabilities are reflected in the comprehensive income statement in arriving at net income for the year, while differences on long term loans are deferred until realised.

(d) Provision for Doubtful Loans (Classified debts)

Provision is made based on the specific identification of doubtful receivables. As loans become uncollectible, they are written off against the provision. The total provision at 31st December, 2015 amounted to \$1,860,842 (2014: \$1,704,413).

(e) Property, Plant and Equipment

Land and building are stated at 2014 valuation less subsequent depreciation on building. However, additions to building thereafter are stated at cost. Depreciation is provided on the straight-line basis at varying rates sufficient to write off the cost or valuation of the assets over the period of their estimated useful lives. No depreciation is charged on land. The rates used are as follows:

Building 2.5%
Furniture, fixtures and equipment 10% to 20%
Motor vehicles 25%
Computers 33½%

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(e) Property, Plant and Equipment

Increases in the carrying amount arising on revaluation of land and buildings are credited to revaluation surplus in equity. Decreases that offset previous increases of the same assets are charged against the surplus directly in equity; all other decreases are charged to the statement of income.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at statement of financial position date.

The cost of property, plant and equipment replaced, retired or otherwise disposed of and the accumulated depreciation thereon are eliminated from the accounts and the resulting gain or loss reflected in current operations.

(f) Cash and Cash Equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprises cash on hand and at bank.

(g) Interest

Accrued interest on loans is recorded in the statement of financial position in the related asset category. No credit is taken for interest due but uncollected after three months.

(h) Financial Assets

The Bank classifies its financial assets into the following categories: held-to-maturity, loans and receivables and available-for-sale. Management determines the appropriate classification of its financial assets at the time of purchase and re-evaluates this designation at every reporting date.

Available-for-sale

Investments are classified as available-for-sale as they are intended to be held for an indefinite period of time. These investments may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. These investments are stated at cost as fair market values are not available.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(h) Financial Assets (continued)

Loans and receivables

Loans and receivables are non-derivative financial instruments with fixed or determinable payments that are not quoted in active markets. They are included in financial investments and are classified as assets in the statement of financial position.

Held-to-maturity

Investments classified as held-to-maturity are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company has both the intent and the ability to held-to-maturity. These investments are stated at cost.

Fair value

Fair value amounts represent the approximate value at which financial instruments could be exchanged in current transactions between willing parties. However, the bank's financial instruments lack an available trading market and therefore it is not possible to determine independently the estimated fair values. The fair values of the financial instruments are therefore considered to the approximate their book value.

(i) Borrowings

Borrowings are recognised at fair value net of transaction cost incurred. Borrowings are subsequently stated at amortized cost: any difference between the proceeds, net of transaction cost, and the redemption value is recognised in the statement of comprehensive income over the period of borrowings. Borrowings are classified as current liabilities unless the Bank has an unconditional right to defer settlement of the liability for at least twelve (12) months after the statement of financial position date.

(j) Financial Instruments

Financial instruments are contracts that give rise to a financial asset of one entity and a financial liability or equity instrument of another entity. Financial assets and financial liabilities are recognised on the Bank's statement of financial position when the bank becomes a party to the contractual provision of the instrument.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(j) Financial Instruments (continued)

Recognition and measurement

All regular way purchases and sales of financial assets are recognised or derecognised on the trade date that is the date on which the Bank commits itself to purchase or sell an asset. A regular way purchase and sale of financial assets is a purchase or sale of an asset under a contract whose terms require delivery of the asset within the time frame established generally by regulation or convention in the market place concerned.

When financial assets are recognised initially, they are measured at fair value of the consideration given plus transaction costs directly attributable to the acquisition of the asset. Financial assets are derecognised when the contractual rights to receive the cash flows expire or where the risks and rewards of ownership of the assets have been transferred.

Impairment of financial assets

The Bank assesses at each statement of financial position date whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or group of financial assets is impaired and impairment losses are incurred if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that a financial asset or group of financial assets is impaired includes observable data that comes to the attention of the Bank about the following loss events:

- (i) Significant financial difficulty of the issuer or obligor.
- (ii) A breach of contract, such as default or delinquency in interest or principal payments.
- (iii) It is becoming probable that the borrower will enter into bankruptcy or other financial organization.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

(j) Financial Instruments (continued)

- (iv) The disappearance of an active market for that financial asset because of financial difficulties.
- (v) Observable data indicating that there is a measurable decrease in the estimated cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with individual financial assets in the group, including adverse changes in the payment status of borrowers in the Bank or national or economic conditions that correlate with defaults on assets in the Bank.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

Impairment losses are recorded in an allowance account and are measured and recognised in the statement of comprehensive income.

Financial liabilities

When financial liabilities are recognised initially, they are measured at fair value of the consideration given plus transaction costs directly attributable to the acquisition of the liability. Financial liabilities are re-measured at amortised cost using the effective interest method.

Financial liabilities are derecognised when they are extinguished that is when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability extinguished and the consideration paid is recognised in the statement of comprehensive income.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The development of estimates and the exercise of judgment in applying accounting policies may have a material impact on the Bank's reported assets, liabilities, revenues and expenses. The items which may have the most effect on these financial statements, are set out below.

Valuation of property

The Bank utilises professional valuators to determine the fair value of its properties. Valuations are determined through the application of a variety of different valuation methods which are all sensitive to the underlying assumptions chosen.

Property, plant and equipment

Management exercises judgment in determining whether future economic benefits can be derived from expenditures to be capitalized and in estimating the useful lives and residual values of these assets.

Impairment of loans receivable

Provision is made for doubtful debts based on specific identification of doubtful balances. As debts become uncollectible they are written off against the provision.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015 (continued)

4. PROPERTY, PLANT AND EQUIPMENT (continued)

	Land	Building	Furniture, Fixtures and Equipment	Computers	Motor Vehicles	Total
Balance at 1 st January, 2015 Cost Valuation Accumulated depreciation	923,780	5,130,000	443,330 (<u>409,402</u>)	710,699 (<u>663,544</u>)	75,000 (<u>75,000</u>)	1,229,029 6,053,780 (<u>1,147,946</u>)
NET BOOK VALUE	\$ <u>923,780</u>	\$ <u>5,130,000</u>	\$ <u>33,928</u>	\$ <u>47,155</u>	\$ <u> </u>	\$ <u>6,134,863</u>
For the year ended 31 st December, 2015 Opening book value			22 029	47 155		91 092
Cost Valuation	923,780	5,130,000	33,928	47,155 	<u>-</u>	81,083 <u>6,053,780</u>
A 1112	923,780	5,130,000	33,928	47,155	-	6,134,863
Additions for the year -Cost -Valuation Depreciation charge for the year	81,335	- -	1,355	20,166	-	21,521 81,335
-Cost -Valuation		(<u>128,250</u>)	(6,399)	(20,176)		(26,575) (<u>128,250</u>)
NET BOOK VALUE	\$ <u>1,005,115</u>	\$ <u>5,001,750</u>	\$ <u>28,884</u>	\$ <u>47,145</u>	\$ <u> </u>	\$ <u>6,082,894</u>
Balance at 31 st December, 2015 Cost Valuation Accumulated depreciation	1,005,115	5,130,000 (<u>128,250</u>)	444,685 (<u>415,801</u>)	730,865 (<u>683,720</u>)	75,000 (<u>75,000</u>)	1,250,550 6,135,115 (<u>1,302,771</u>)
NET BOOK VALUE	\$ <u>1,005,115</u>	\$ <u>5,001,750</u>	\$ <u>28,884</u>	\$ <u>47,145</u>	\$ <u> </u>	\$ <u>6,082,894</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015 (continued)

4. PROPERTY, PLANT AND EQUIPMENT (continued)

NET BOOK VALUE	\$ <u>923,780</u>	\$ <u>5,130,000</u>	\$ <u>33,928</u>	\$ <u>47,155</u>	\$ -	\$ <u>6,134,863</u>
- Revaluation adjustments		<u>462,562</u>	-			<u>462,562</u>
-Valuation	-	(88,125)	-	-	-	(88,125)
-Cost	-	(5,886)	(6,264)	(18,513)	-	(30,663)
Disposals during the year Depreciation charge for the year	-	-	(467)	-	-	(467)
Additions for the year	-	1,412,699	21,389	43,610	-	1,477,698
	923,780	3,348,750	19,270	22,058	-	4,313,858
Valuation	923,780	<u>3,348,750</u>	-			4,272,530
Cost	-	-	19,270	22,058	-	41,328
For the year ended 31 st December, 2014 Opening book value						
NET BOOK VALUE	\$ <u>923,780</u>	\$ <u>3,348,750</u>	\$ <u>19,270</u>	\$ <u>22,058</u>	\$ <u> </u>	\$ <u>4,313,858</u>
Accumulated depreciation	<u> </u>	(<u>176,250</u>)	(<u>403,958</u>)	(<u>655,089</u>)	(<u>75,000</u>)	(<u>1,310,297</u>)
Valuation	923,780	3,525,000	-	-	-	4,448,780
Balance at 1st January, 2014 Cost	_	_	423,228	677,147	75,000	1,175,375
4. PROPERTI, PLANT AND EQUIP	Land	Building	Furniture, Fixtures and Equipment	Computers	Motor Vehicles	Total



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

5	FINAN	CIAI	ASSETS
J.	TITITALI		ADDELD

	2015	2014
AVAILABLE-FOR-SALE		
Eastern Caribbean Securities Exchange 2,500 class C shares at \$10.00 each - cost	25,000	25,000
Financial Data Systems Limited 60,000 shares of common stock at \$1.00 each - cost	60,000	60,000
Less: Provision for diminution in value of shares	85,000 <u>59,999</u>	85,000 <u>59,999</u>
	\$ <u>25,001</u>	\$ <u>25,001</u>
LOANS AND RECEIVABLES		
Grenada Public Service Co-operative Credit Union Limited - Fixed deposit	\$ <u>339,311</u>	\$ <u>329,428</u>
HELD-TO-MATURITY		
Government of Grenada - 6% 2016 bond	\$ <u>1,000,000</u>	\$ <u>1,000,000</u>

6. LOANS RECEIVABLE

Loans receivable – principal	29,517,085	26,431,552
Less: Provision for doubtful debts	1,860,842	1,704,413
	\$ <u>27,656,243</u>	\$ <u>24,727,139</u>
Accrued interest (3 months)	\$ <u>145,361</u>	\$ <u>204,718</u>



15.48%

0.58%

GRENADA DEVELOPMENT BANK

NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

6. LOANS RECEIVABLE (continued)

Tourism

Personal

Loans receivable – principal by sector

	2015		2014	
Agriculture	2,576,287	8.72%	1,878,808	7.10%
Agro processing	-	0.00%	406,179	1.54%
Education	11,534,403	39.08%	11,794,797	44.62%
Fishing	654,964	2.22%	481,773	1.82%
Housing	6,162,457	20.88%	3,602,059	13.63%
Industry	4,202,718	14.24%	3,881,501	14.69%
Micro sector	290,601	0.98%	143,552	0.54%

3,980,583

115,072

\$<u>29,517,085</u> \$<u>26,431,552</u>

13.49%

0.39%

4,090,297

152,586

Movements in provision for loan losses are as follows:

	2015	2014
Balance at the beginning of the year Bad debts recovered Increase in provision	1,704,413 (84,365) _240,794	1,721,522 (88,024)
Balance at end of the year	\$ <u>1,860,842</u>	\$ <u>1,704,413</u>

Allowance for impairment losses by sector

Agriculture Agro processing Education Fishing Housing Industry Micro sector Tourism	805,987 370,391 135,285 15,990 158,967 78,724 295,498	490,301 185,085 343,359 125,683 18,022 161,109 87,296 293,558
	\$ <u>1,860,842</u>	\$ <u>1,704,413</u>



2015

NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

7. OTHER ASSETS

	2015	2014
Matured investment – CLICO investment	810,000	810,000
Interest receivable	95,334	125,289
Accounts receivable	195,203	188,765
Prepayments	99,492	<u>131,615</u>
	1,200,029	1,255,669
Less: Impairment provision	1,085,047	1,085,047
Less. Impullment provision	1,003,017	1,005,017
	\$ <u>114,982</u>	\$ <u>170,622</u>

8. CASH AND CASH EQUIVALENTS

Cash on hand	1,200	1,200
Cash at bank	11,504,355	<u>3,249,925</u>
	\$ <u>11,505,555</u>	\$ <u>3,251,125</u>

9. GOVERNMENT CAPITAL GRANTS

(a) \$40,000

This amount represents Government's counterpart contribution under the terms of the Small Industry Credit Loan Agreement dated 30th September, 1974 with the Caribbean Development Bank.

(b) \$1,000,000

This amount represents Government's counterpart contribution under the terms of the "Second Consolidated Line of Credit - AIC/MF/SLS Loan Agreement dated 2nd September, 1988 with the Caribbean Development Bank.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

10. GOVERNMENT CAPITAL CONTRIBUTION

	2015	2014
Balance at 1 st January, 2015 Contribution during the year	15,913,326 646,466	11,931,969 3,981,357
Balance at 31 st December, 2015	\$ <u>16,559,792</u>	\$ <u>15,913,326</u>

11. RESERVE FUND

Pursuant to the Grenada Development Bank Act, the Bank is required to transfer a minimum of 25% of its net surplus to a reserve fund to meet contingencies and for such other purposes as the Bank deems fit.

12. REVALUATION RESERVE

Revaluation surplus	\$ <u>3,060,353</u>	\$ <u>3,060,353</u>

The Bank's property was last re-valued in December 2014 by Joseph John and Associates Limited, professional valuators. The valuation was carried out using the open market value method. The excess of the revaluation over the carrying value totalled \$462,562.

13. BORROWINGS

(a) Caribbean Development Bank (Note 14)	9,390,151	5,817,845
(b) National Insurance Board	3,270,541	3,705,028
(c) CARICOM Development Fund	5,322,636	2,661,318
(d) Eastern Caribbean Home Mortgage Bank	4,000,000	<u>-</u>
	21,983,328	12,184,191
Less: Short-term portion	1,945,235	2,229,591
Long-term portion	\$ <u>20,038,093</u>	\$ <u>9,954,600</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

13. BORROWINGS (continued)

- (a) These loans are secured by guarantees from the Government of Grenada.
- (b) There are two (2) National Insurance Board loans as follows:

(i) Loan A - Renovation loan

The sum of \$1,000,000 was authorised and withdrawn. It is repayable over twenty-five (25) years by equal monthly instalments of \$7,067.79 inclusive of interest, which began December 31st, 1999. Interest is charged at the rate of 7% per annum.

(ii) Loan B

This loan was refinanced in 2014. It is to be repaid over seven (7) years at a rate of interest of 7%. The monthly repayment is \$49,121.75 inclusive of interest which began in January 2015.

The loans are secured by a mortgage on the Bank's property at Melville Street.

- (c) The sum of \$8,064,000 was made available and \$5,322,636 withdrawn as at the year-end. Interest only is payable at the rate of 3% per annum, with principal payments commencing in January 2017 over forty (40) equal quarterly instalments.
- (d) The sum of \$6,000,000 was made available of which \$4,000,000 was withdrawn at year end. Interest only is payable at the rate of 3.5% per annum, with principal payments to commence in November 2019 over sixty-four (64) equal quarterly instalments.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

14. CARIBBEAN DEVELOPMENT BANK - LOANS

			Foreign Currency	2015 EC\$	2014 EC\$
(a) 07/SFR -OR-GRN(b) 11/SFR - GR(c) 21/SFR-OR-GRN	Third consolidated line of credit Sixth student loan (see note below) Fourth consolidated line of credit	US\$ US\$ US\$	350,149 1,131,815 2,000,000	5,376,400 948,344 <u>3,065,407</u>	1,743,138 4,074,707
				\$ <u>9,390,151</u>	\$ <u>5,817,845</u>

Note: These loans are in the name of the Government of Grenada with the Bank as the executing Agency.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

CARIBBEAN DEVELOPMENT BANK LOANS (continued) **14.**

		Principal			Interest	
(a) 07/SFR -OR-GRN SFR portion – 60 equal quarterly instalments. OCR portion – 44 equal quarterly instalments. Repayments commenced January 2005 for the SFR portion and July 2009 for the OCR portion					2.5%/3.95% per annum. Payable quarterly.	
(b) 1	1/SFR – GR	SFR portion – 40 equal quarterly install OCR portion – 40 equal quarterly install Repayments started December 2008. SI	lments.		95% per annum. quarterly.	
(c) 2	1/SFR-OR-GRN	SRF portion (i) 60 equal quarterly instalments. (ii) 32 equal quarterly instalments. Repayment of SFR part (1) is to commence in January 2021 and part (ii) in January 2018 2.5%/3.45% per annur Payable quarterly.				
		OCR portion – 60 equal quarterly instal Repayment f the OCR portion is to com in January 2021				
15.	OTHER LIABIL	ITIES				
			20)15	2014	
	Amount due to C Accrued interest Accounts payabl	Government of Grenada e	820,1 36,4 356,2	165	500,000 52,287 498,330	
			\$ <u>1,212,8</u>	<u>831</u>	\$ <u>1,050,617</u>	
16.	AMOUNT DUE	TO PROJECTS				
	Youth enterprise in Agricultural divers		231,8	334	176,231 <u>45,804</u>	

These funds are disbursed for on-lending to the respective micro-businesses.

\$<u>231,834</u>

\$222,035



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

17. COMMITMENTS

At the statement of financial position date un-disbursed loans committed amounted to \$3,189,494 (2014: \$2,024,440).

18. FINANCIAL RISK MANAGEMENT

The Bank's activities expose it to the following risks from the use of financial instruments:

- Credit risk
- Liquidity risk
- Currency risk
- Interest rate risk
- Operational risk

Risk is inherent to the Bank's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Bank's continuing profitability and each individual within the Bank is accountable for risk exposures relating to their responsibilities.

Risk management structure

The Board of Directors is responsible for the overall risk management approach and for approving the risk strategies, principles, policies and procedures. Day to day adherence to risk principles is carried out by the management of the Bank in compliance with the policies approved by the Board of Directors.

The Bank's risk management policies are established to identify and analyse the risks faced by the Bank, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Bank through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Board has established two (2) committees, the Audit Committee and the Internal Loan Committee, which are responsible for developing and monitoring the Bank's risk management policies in their specified areas. These committees report to the Board of Directors.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Audit Committee

The Audit Committee has oversight for the integrity of the financial statements and reviews the adequacy and effectiveness of internal controls and risk management procedures.

Internal Loan Committee

This committee reviews applications for business loans up to \$100,000, student loans up to \$200,000 and mortgage loans up to \$300,000. The Board of Directors considers for approval, loans over the limits of the Internal Loan Committee. All loans under the limits of the committee are considered for approval by the Manager.

Credit Risk

Credit risk is the risk of financial loss to the Bank if a borrower or counter party to a financial instrument fails to meet its contractual obligations in accordance with agreed terms. The objective of the Bank's credit risk management function is to maintain credit risk exposure within acceptable parameters as the effective management of credit risk is a key comprehensive approach to risk management and is considered essential to the long-term success of the Bank. The Bank's exposure to credit risk arises primarily from the Bank's loans receivable which are given for national developmental purposes in all areas of industrial development. The priority areas for industrial development are identified by the Government of Grenada each year.

Significant changes in the economy or in the state of a particular industry segment that represents a concentration in the Bank's portfolio could result in losses that are different from those provided at the statement of financial position date.

Concentration of credit risk exists if a number of customers are engaged in similar activities or are located in the same industry sector or have similar economic characteristics such that their ability to meet contractual obligations would be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the bank's performance to developments affecting a particular industry or geographical location.

Management of credit risk

Loans

The management and oversight of credit risk of loans is executed by the management of the Bank, the Internal Loan Committee and the Board of Directors. There is a documented credit policy in place, which guides the bank's credit processes.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Management of credit risk (continued)

Loans (continued)

The Bank structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or group of borrowers and to industry segments. Such risk is monitored on a revolving basis and is subject to an annual or more frequent review. The level of risk is set against economic factors and government priority areas.

Exposure to credit risk is managed through regular analysis of the ability of the borrower to meet interest and capital repayment obligations, obtaining collateral and corporate and personal guarantees, and by changing lending limits and adjusting interest rates within approved ranges where appropriate.

Other financial assets

With respect to credit risk arising from the other financial assets of the bank, which comprise accounts receivable and prepayments, cash and cash equivalents and investments, the Bank's exposure to credit risk arises from default of the counter-party with regards to cash and cash equivalents and investments. The Bank seeks to hold its funds with financial institutions which management regards as sound and the market for investments are monitored regularly to ensure that returns are realized.

Exposure to credit risk

The following table shows the maximum exposure to credit risk for the components of the statement of financial position, without taking account of any collateral held or other credit enhancements.

	Maximi	Maximum exposure			
	2015	2014			
Held-to-maturity financial assets	1,000,000	1,000,000			
Available-for-sale financial assets	25,001	25,001			
Loans and receivable financial assets	339,311	329,428			
Loans receivable – Principal	27,656,243	24,727,139			
Loans receivable - Interest	145,361	204,718			
Other assets	114,982	170,622			
Cash and cash equivalents	11,505,555	3,251,125			
	\$ <u>40,786,453</u>	\$ <u>29,708,033</u>			



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Concentration of credit risk at 31st December, 2015

	Held-to-		Loans and			Accounts		
	Maturity	Available-for-	Receivables	Loan	Loan	Receivables	Cash and	
	Financial	Sale Financial	Financial	Receivable	Receivable	and	Cash	
	Assets	Assets	Assets	Principal	Interest	Prepayment	Equivalents	Total
Education	-	-	-	11,164,013	82,763	-	-	11,246,776
Agriculture	-	-	-	1,770,300	11,114	-	-	1,781,414
Fishing	-	-	-	519,678	152	-	-	519,830
Tourism	-	-	-	3,685,085	10,846	-	-	3,695,931
Housing	-	-	-	6,146,467	21,501	-	-	6,167,968
Micro- sector	-	-	-	211,877	1,313	-	-	213,190
Industry	-	-	-	4,043,751	17,454	-	-	4,061,205
Personal	_	-	-	115,072	218	-	-	115,290
Other	<u>1,000,000</u>	25,001	339,311			<u>114,982</u>	11,505,555	12,984,849
	\$ <u>1,000,000</u>	\$ <u>25,001</u>	\$ <u>339,311</u>	\$ <u>27,656,243</u>	\$ <u>145,361</u>	\$ <u>114,982</u>	\$ <u>11,505,555</u>	\$ <u>40,786,453</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT

Concentration of credit risk at 31st December, 2014

	Held-to- Maturity Financial Assets	Available-for- Sale Financial Assets	Loans and Receivables Financial Assets	Loan Receivable Principal	Loan Receivable Interest	Accounts Receivables and Prepayment	Cash and Cash Equivalents	Total
Education	-	-	-	11,451,439	108,259	-	-	11,559,698
Agriculture	-	-	-	1,388,507	2,219	-	-	1,390,726
Fishing	-	-	-	356,090	162	-	-	356,252
Tourism	-	-	-	3,796,738	53,758	-	-	3,850,496
Housing	_	-	-	3,584,037	20,365	-	-	3,604,402
Micro- sector	_	-	-	56,256	473	-	-	56,729
Agro-processing	-	-	-	221,094	-	-	-	221,094
Industry	-	-	-	3,720,392	19,086	-	-	3,739,478
Personal	-	-	-	152,586	396	-	-	152,982
Other	<u>1,000,000</u>	<u>25,001</u>	329,428	-	-	<u>170,622</u>	3,251,125	4,776,176
	\$ <u>1,000,000</u>	\$ <u>25,001</u>	\$ <u>329,428</u>	\$ <u>24,727,139</u>	\$ <u>204,718</u>	\$ <u>170,622</u>	\$ <u>3,251,125</u>	\$ <u>29,708,033</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Analysis of loans past due but not impaired before provision for loan losses:

	Past due but not impaired				_	
	Neither past due nor impaired \$	1-3 months	3-6 months	6-12 months	Over 12 months \$	Total \$
2015	24,899,274	1,207,937	<u>177,987</u>	<u>126,886</u>	<u>3,105,001</u>	29,517,085
2014	19,863,228	<u>2,987,906</u>	<u>207,270</u>	<u>455,422</u>	3,570,317	27,084,143

Individually impaired financial assets at 31st December, 2015:

	Carrying Value	Provision for Impairment		ok value
		_	2015	2014
Loans	\$ <u>2,466,200</u>	\$ <u>1,860,842</u>	\$ <u>605,358</u>	\$ <u>809,349</u>
Available-for-sale financial assets	\$ <u>85,000</u>	\$ <u>59,999</u>	\$ <u>25,001</u>	\$ <u>25,001</u>
Matured financial assets	\$ <u>810,000</u>	\$ <u>810,000</u>	\$	\$ <u> </u>
Interest receivable	\$ <u>86,282</u>	\$ <u>86,282</u>	\$	\$ <u> </u>
Other receivable	\$ <u>188,765</u>	\$ <u>188,765</u>	\$	\$ <u> </u>

Collateral

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. The Bank has guidelines that set out the acceptability of different types of collateral and valuation parameters. The types of collateral held by the Bank are mortgage over properties, bill of sales over motor vehicles and other assets, liens over cash, bonds and shares, covenants over assets, and personal guarantees.

Estimates of fair values are based on value of collateral assessed at the time of borrowing and are generally not updated except when a loan is individually assessed as impaired.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Collateral (continued)

Management monitors the market value of collateral, request additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for impairment losses.

It is the Bank's policy to dispose of repossessed properties of which the proceeds are used to repay outstanding balances on loans.

Impairment

Impaired financial assets are assets for which the Bank determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms. The main consideration for impairment assessment for loans receivable is known difficulties in the cash flows of the counterparty, or infringement of the original terms of the loan agreement.

Impairment allowances on individually assessed accounts are determined by an evaluation at the statement of financial position date on a case-by-case basis. The assessment normally encompasses collateral held and the anticipated receipts for the individual account.

Past due and not impaired

These are loans where the contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate based on the quality and value of security available or the stage of collection of amounts owed to the Bank.

Write off policy

The Bank writes off a loan when it determines that the loan is uncollectible after considering information such as the occurrence of significant changes in the borrower's statement of financial position such that the borrower can no longer pay the obligation, and that proceeds from collateral will not be sufficient to recover the entire exposure.

Liquidity risk

Liquidity risk is the risk that the Bank will have difficulty in meeting its obligations from its financial liabilities.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Management of liquidity risk

The Bank's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

The Bank monitors its risks of a shortage of funds by considering the maturity of both its investments and the projected cash flow from operations to ensure that it is able to honour all its commitments when they fall due.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

The aggregate value of the Bank's financial assets and liabilities into relevant groups based on the remaining period at the statement of financial position to the contractual maturity dates.

	On Demand	Up to 1 year	1 to 5 years	Over 5 years	Total
Long-term borrowings Other liabilities Short-term borrowings Amount due to projects	1,212,831 - 231,834	1,945,235 ————————————————————————————————————	8,737,523	11,300,570	20,038,093 1,212,831 1,945,235 231,834
Balance at 31st December, 2015	\$ <u>1,444,665</u>	\$ <u>1,945,235</u>	\$ <u>8,737,523</u>	\$ <u>11,300,570</u>	\$ <u>23,427,993</u>
Long-term borrowings Other liabilities Short-term borrowings Amount due to projects	1,050,617 - 222,035	2,229,591 	8,481,694 - - -	1,472,906	9,954,600 1,050,617 2,229,591 222,035
Balance at 31st December, 2014	\$ <u>1,272,652</u>	\$ <u>2,229,591</u>	\$ <u>8,481,694</u>	\$ <u>1,472,906</u>	\$ <u>13,456,843</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company operates primarily in The Eastern Caribbean and is therefore not subject to significant foreign currency risk. However, some of the Bank's transactions are in United States but there is no significant risk exposure.

The aggregate value of the Bank's financial assets and liabilities by currency is as follows:

Management of liquidity risk (continued)

	EC\$	US\$	Total
Balance at 31 st December, 2015			
Assets	1,000,000	_	1,000,000
Held –to-maturity financial assets	25,001	-	25,001
Available-for-sale financial assets	339,311	-	339,311
Loans and receivable financial assets	27,656,243	-	27,656,243
Loans receivable-principal	145,361	-	145,361
Loans receivable-interest	114,982	-	114,982
Other assets	11,504,072	<u>1,483</u>	11,505,555
Cash and cash equivalents			
	40,784,970	<u>1,483</u>	40,786,453
Liabilities	6,810,709	13,227,384	20,038,093
Long-term borrowings	1,048,125	164,706	1,212,831
Other liabilities	459,832	1,485,403	1,945,235
Short-term borrowings	231,834	-	231,834
Amount due to projects			
1 0	8,550,500	14,877,493	23,427,993
Net currency exposure	\$ <u>32,234,470</u>	\$(<u>14,876,010)</u>	\$ <u>17,358,460</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Currency risk

	EC\$	US\$	Total
Balance at 31 st December, 2014			
Assets			
Held -to-maturity financial assets	1,000,000	-	1,000,000
Available-for-sale financial assets	25,001	-	25,001
Loans and receivable financial assets	329,428	-	329,428
Loans receivable-principal	24,727,139	-	24,727,139
Loans receivable-interest	204,718	-	204,718
Other assets	170,622	-	170,622
Cash and cash equivalents	3,249,578	<u>1,547</u>	3,251,125
	29,706,486	<u>1,547</u>	29,708,033
Liabilities			
Long-term borrowings	3,276,531	6,678,069	9,954,600
Other liabilities	726,169	324,448	1,050,617
Short-term borrowings	428,497	1,801,094	2,229,591
Amount due to projects	222,035		222,035
	4,653,232	8,803,611	13,456,843
Net currency exposure	\$ <u>25,053,254</u>	\$(<u>8,802,064</u>)	\$ <u>16,251,190</u>

Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

The Bank is exposed to interest rate risk through the effect of fluctuations in the prevailing levels of interest rates on interest bearing financial assets and liabilities, including loans.

The Bank's exposure is also managed through the matching of funding products with financial services and monitoring market conditions and yields.



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

18. FINANCIAL RISK MANAGEMENT (continued)

Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those rising from legal and regulatory requirements and generally accepted standards of good corporate behaviour. Operational risks arise from all the Bank's operations. The Bank's objective to manage operational risk is assigned to senior management so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and for development and implementation of controls to address operational risk. This responsibility is supported by the development of overall Bank standards for the management of operational risk in the following areas:

- Requirements for appropriate segregation of duties, including the independent authorization of transactions.
- Requirements for the reconciliation and monitoring of transactions.
- Compliance with regulatory and other legal requirements.
- Documentation of controls and procedures.
- Requirements for the periodic assessment of operational risks faced, as the adequacy of controls and procedures to address the risks identified.

2015

2014

- Training and professional development
- Risk mitigation, including insurance where this is effective.

19. INTEREST INCOME

	2015	2014
CARICOM Development Fund loan Caribbean Development Bank loans Local loans Business reactivation loans National Insurance Scheme loans	156,130 519,507 927,879 330,982 11,414	22,836 583,474 998,726 699,026 13,127
Eastern Caribbean Home Mortgage Bank	18,728 \$1,964,640	\$ <u>2,317,189</u>

20. INTEREST EXPENSE

CARICOM Development Fund Caribbean Development Bank National Insurance Scheme Eastern Caribbean Home Mortgage Bank	96,009 164,334 239,788 <u>46,082</u>	75,973 238,195 193,421
	\$ <u>546,213</u>	\$ <u>507,589</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

21	OTHER INCOME	
,,,		
4		

	2015	2014
Rental Sundry Bad debts recoveries	156,000 170,898 693,924	78,000 138,298 217,915
	\$ <u>1,020,822</u>	\$ <u>434,213</u>

22. RELATED PARTY TRANSACTIONS

i) Compensation of key management personnel of the Bank.

	Salaries and staff benefits	\$ <u>565,027</u>	\$ <u>527,813</u>
ii)	Loans receivable from key management personnel and directors	\$ <u>8,485</u>	\$ <u>15,739</u>
iii)	Interest income from key management personnel and directors	\$ <u>966</u>	\$ <u>1,338</u>



NOTES TO THE FINANCIAL STATEMENTS AT 31ST DECEMBER, 2015

(continued)

23. GENERAL EXPENSES

	2015	2014
Salaries, wages and allowances	955,365	875,209
National Insurance contributions	39,987	38,547
Security	38,156	34,734
Computer expenses	81,747	80,564
Subscription and donations	14,136	14,229
Postage	1,566	1,726
Office expenses	24,404	29,464
Advertising	22,900	8,516
Audit fees	23,500	23,500
Professional services	55,859	77,650
Bank charges	5,136	8,633
Entertainment	718	659
Motor vehicle expenses	8,709	12,056
Legal fees	36,023	44,698
Stationery and printing	40,947	46,095
Telephone and cable	61,729	56,760
Miscellaneous	4,342	3,057
Repairs and maintenance	15,923	5,018
Staff uniforms	20,927	24,635
Travelling and subsistence	63,342	64,243
Electricity	66,111	111,929
Rates and taxes	4,187	6,572
Staff training	41,131	7,828
Insurance	42,098	33,957
Recruitment cost	6,868	10,307
Staff functions and awards	22,133	8,243
Cash shortage	-	575
Corporate image and product development	2,909	526
Relocation expenses	-	147,616
Loss on disposal		<u>467</u>
	\$ <u>1,700,853</u>	\$ <u>1,778,013</u>